

Participant Evaluations
America BOA Presentation
Thank You's
Conducted by Patti A. Wood, MA,CSP
www.pattiwood.net

Patti,
Your excellent story telling examples with details were great! Thank you for the book. Sending out the pre-work with only two days before class was very short.
Content was very interesting, well presented, informative. I will use the ideas for years to come.
Great job,
Tom
p.s. nice job on timing.

Thank you for such an enjoyable experience! Even though I came to the class both days “under the weather” (I have the flu), you made the days exciting and kept my energy level up (after class I wilted). I learned things about presenting I never realized – I always thought “Power Point – less” presentations would be dry. In fact, I know now the exact opposite is true! I am certain that I will surprise the people I present to from now on (especially those who have heard me before!)
I am looking forward to my next opportunity to speak in front of a group, so I can try out all of these great lessons! Two days ago, I wouldn't believe I'd ever say that!
Best wishes,
Bob Kurgan

Excellent use of examples and exercises to illustrate an application rather than just teach it. The old Chinese proverb:

Tell me – I forget
Show me – I remember
Involve me – I understand

Some of the information was information I'd heard, but I never saw it present in so novel and unique a way – which met me in my primitive brain and it lodged in the hemispheres.
I had read about mind mapping, but never got to have a practical application. I'm sold on starting with it. It was fun but at a level that reinforced and didn't distract from learning.
It was the best “two days” of training I've seen – in fact, I got more out of it than other longer classes (granted I did my training in a military system that can tend to lose its sense of humor – but some of the best lectures were officers that focused on some of these principles).

Patti:
Great program. I liked your use of various activities to keep the audience stimulated and focused. Top take-aways for me:

- Mind mapping
- Focus on audience
- Storyboarding
- Attention getter

- Transition from summary Q&A to close

Fantastic enthusiasm and knowledge of subject.
Would highly recommend your seminar to other groups.
I feel as though I now have a better working relationship with the members of our group.
Best regards,
Bill Stephens

Patti,
I cannot possibly make any suggestions for improvement! My head is still spinning from all of the great information I learned in two days. More importantly, you proved that it is not a very difficult task to do a good speech. This was the best training class I've ever attended – regardless of the discipline!
Thanks a million!!!
Jason Tomsic

Patti,
I have to be honest and tell you when I got the email to be in class from 8:30-6:00, my first thought was OH MY GOD, what a long day. But you do a great job of making learning fun, easy, energetic and the time just flew.
You are really good at what you do and you enjoy it and it shows! Thank you very much for the useful tips and tricks. I'll use them in my future training classes.
Thank you,
Rubynell

Great job!!!
This was the best instructional class I've ever had. I wish people who teach finite element analysis and process design would be as eager to keep their audience entertained as you do.
Big Thank You!!!

Patti,
You did a great job at keeping my attention throughout the seminar. My impression is this was achieved by not staying on one topic for very long and your enthusiasm. I learned a lot. Thank you also for catching me up after I missed the first morning session.
Calvin Pennington

Hi Patti,
I really enjoyed the session! The things I learned are too numerous to mention here. So just the biggest – confidence that I can do this!
I just wish we had more time.
Chris

**Easy Speaking Presentation Skills
Evaluations**

Designed and taught by Patti Wood

Participants were engineers and technical professionals.

- | | | |
|-----|---|------|
| 1. | Did you find the information presented to be pertinent to your job? | 4.83 |
| 2. | Was the material presented at an appropriate level? | 5.00 |
| 3. | Was the material presented at an appropriate pace? | 4.83 |
| 4. | Were the and-outs helpful? | 4.50 |
| 5. | Was there enough time allotted for Q&A? | 4.83 |
| 6. | Did the presenter maintain your interest? | 5.00 |
| 7. | Did the presenter probe for understanding? | 5.00 |
| 8. | Did the presenter use activities to help you integrate new info? | 5.00 |
| 9. | Do you want training on this topic from Patti? | All |
| 10. | Are you interested in attending future sessions with Patti? | All |
- If so, what topics would you like to see presented?
- ✓ Continue working on making the technical presentations easier.
 - ✓ More of the same!
 - ✓ Patti you are fantastic! Thank you!

Easy Speaking Presentation Skills
Designed and taught by Patti Wood
Evaluations

Participants were engineers and technical professionals.

- The class was fun and also educational. I feel like I will definitely be a better speaker following this class.
- This course was very beneficial. It helped to give me great confidence in doing future presentation. I will greatly recommend this class to all my peers. I especially enjoyed the body language section.
- The Easy Speaking class has given me hot tips for future presentations. Please note that this class was very beneficial. Going forward--I have gained more confidence by coming to this class.

- | | |
|--|------|
| 1. Did you find the information presented to be pertinent to your job? | 4.86 |
| 2. Was the material presented at an appropriate level? | 4.79 |
| 3. Was the material presented at an appropriate pace? | 4.86 |
| 4. Were the and-outs helpful? | 4.93 |
| 5. Was there enough time allotted for Q&A? | 4.86 |
| 6. Did the presenter maintain your interest? | 4.93 |
| 7. Did the presenter probe for understanding? | 5.00 |
| 8. Did the presenter use activities to help you integrate new info? | 4.93 |
| 9. Do you want training on this topic from Patti? | All |
| 10. Are you interested in attending future sessions? | All |
- If so, what topics would you like to see presented?
- ✓ Incorporating Easy Speaking into product applications
 - ✓ Use of visual aids (Power Point)
 - ✓ More storytelling techniques
 - ✓ Advanced body language in depth (stated over and over again)
 - ✓ One-on-one interviews for sales
 - ✓ Relaxation and meditation
 - ✓ Presentation preparation
 - ✓ Technical presentations

American BOA International Evaluations

1. What are the BEST, most usable ideas you gained from this program?
 - ✓ Purpose statement, eye contact, benefit to audience
 - ✓ Attention getter
 - ✓ Body language
 - ✓ Method for creating and delivering a presentation
 - ✓ Mind map
 - ✓ Focus on audience "What's in it for you?"
 - ✓ Create clear, meaningful purpose statement
 - ✓ Use fewer Power Point slides--prepare.
 - ✓ Breathing, taking control of space, mind mapping
 - ✓ Hand movement, move around the room

2. How do you plan to apply these ideas at work?
 - ✓ In customer presentations
 - ✓ Improve eye contact
 - ✓ Use this to prepare supplier meetings at the supplier and in-house.
 - ✓ Immediate practice (monthly presentations)
 - ✓ Force planning and preparation long before presentation.
 - ✓ Future presentation, daily communications with others, personnel scheduling
 - ✓ Making presentations
 - ✓ At controller meetings

3. What do you wish there had been more time for in this training?
 - ✓ One more speech
 - ✓ Criticism specifically past Power Point presentations
 - ✓ One more practice presentation
 - ✓ Possibly a third presentation
 - ✓ Three days--eight hours

4. Your opinion of the workshop
 - ✓ Excellent
 - ✓ Very good--immediate feedback with each other
 - ✓ Have recommended to managers
 - ✓ Very good
 - ✓ It was fun and interesting

5. What are your most urgent professional needs?
 - ✓ Communication Skills Seminars 5
 - ✓ Presentation Skills Coaching 4
 - ✓ Business Consulting Services 0
 - ✓ Professional Development Seminars 1
 - ✓ Sales Skills Training 2

Effective Presentation Skills for Technical Professionals

Public Seminar

Designed and taught by Patti Wood

Evaluations

Participants are generally sent to this seminar due to interpersonal skills issues in the workplace. Therefore, the high ratings in a group that is often resistant to even being in the room shows Patti's skills.

1. Overall Seminar Evaluation Excellent 17 Good 3
 - ✓ Great seminar!
 - ✓ Would readily take another course with Patti or attend one of her presentations.
 - ✓ Wonderful!
 - ✓ I received a lot of helpful hints that will help in both preparation and delivery.
 - ✓ It's very effective to receive feedback from Patti and peers after our presentations. I learned a lot. Thank you.

2. Leader Evaluation Excellent 20
 - ✓ Patti Wood is an excellent presenter & I will specifically request her in future courses I attend.
 - ✓ Patti's enthusiasm for her subject matter is contagious! Her memory will be etched in me based on her memorable stories and speaking experience.
 - ✓

3. Content and Delivery
All participants rated content and delivery as strongly agree or agree.
 - ✓ Patti's seminar met my expectations
 - ✓ I would recommend this seminar to others
 - ✓ I can apply the information learned
 - ✓ The content of the seminar was of relevance
 - ✓ I acquired greater value from Patti's seminar than I expected
 - ✓ Comparing all my previous experiences, this was the best
 - ✓ Several methods were used to personally involve me in learning
 - ✓ Patti stimulated my thinking.
 - ✓ Mutual respect was practiced in this seminar.
 - ✓ I was able to set and achieve some of my own goals.
 - ✓ I could apply information/skills learned in this seminar.
 - ✓ One real strength of this course was the class room discussion.
 - ✓ The seminar provided an opportunity to learn from other attendees.
 - ✓ Exercises were of definite instructional value.
 - ✓ The group work contributed significantly to this seminar.
 - ✓ Videos in class were well-integrated with seminar topics.
 - ✓ Patti's assistance was always available throughout partner practice sessions.
 - ✓ Course Exercises and practice were interesting and stimulating.

4. Subject Matter

Topics Most Beneficial

- Value of bid opening
- Preparing Presentations and mind mapping
- Body Language--an added bonus--didn't realize it would be part of the presentation
- Use of stories and visual aids to keep attention
- Attention getters and purpose statement
- Connecting with audience
- Power Point presentations
- Non-verbal communication
- Gestures

Strategies for Developing Effective Presentation Skills

Designed and taught by Patti Wood

Evaluations

Participants are generally sent to this seminar due to interpersonal skills issues in the workplace. Therefore, the high ratings in a group that is often resistant to even being in the room shows Patti's skills.

1. Overall Seminar Evaluation Excellent 11 Good 2
 - ✓ A very challenging course that addressed internalized fears.
 - ✓ Best class ever! Excellent instructor*****
 - ✓ Great energy and enthusiasm
 - ✓ Solid instructor--good exercises
 - ✓ Excellent atmosphere generated. Would like more relaxation techniques you can use in a meeting presentation.
 - ✓ Good pace. Doing speeches quickly made it easier than worrying about speaking overnight.
 - ✓ I enjoyed the interactive class you gave. Everything was wonderful and I learned a lot of techniques.
 - ✓ Day went very well.

2. Leader Evaluation Excellent 12 Good 1
 - ✓ Patti is a wonderful speaker and I would love to attend another seminar she might give.
 - ✓ Two thumbs up!

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4. Subject Matter

Topics Most Beneficial

- Everything was beneficial and I learned a great deal.
- Visual aids
- Body language
- Eye contact exercise
- Live video taping and critiquing
- Storyboarding--actually presenting
- Mind mapping, story telling
- Public speaking