

Thank you for Presentations Class

Ms. Patti Wood, M.A., C.S.P.
2312 Hunting Valley Drive
Decatur, GA 30033

Dear Patti,

I wanted to write to you to tell you how much my team enjoyed and learned from the training that you performed for my team August 15th and 16th. As you know, I took your AMA class early this year and vowed to have my entire team take the class as soon as the budget was approved. I learned so much from you that I knew my team would benefit from it as well.

When I told my team that I got approval for the class, three of the four were excited, while one person felt that he already knew all there was to know about presenting because he had done so many presentations. I all but had to force him to attend the training. Well, I'd like to tell you that after the first day of training, that person came to me and told me that your class was the most valuable training he had received in over four years of working for Nextel. Following the class, all three of the other team members individually thanked me for putting together such a valuable class for them. Obviously, all I did was recognize a great class but more importantly, a phenomenal presentation trainer. As I told you, the skill-set needed for the position that my team has is unique as they must be not only very technical, but they must also be highly-polished captivating presenters, capable of impressing the highest executives of Fortune 500 companies. Your training certainly provided them with the knowledge and tools to grow into presenters at the highest level.

Thank you very much. I will keep you posted on my team's progress. Please feel free to use me or any of my team members as references moving forward.

Best regards,

Mark A. Walker
Director – Application Engineering
Nextel – Enterprise Market Data Solutions